

**POSITION: COMMODITY SPECIALIST / SENIOR BUYER – VALVES**

Company: Global F-100 Corporation

Products: Transportation / Vehicles / Powertrains / Hydraulics / Valves

Location: Chicago Western Suburbs IL

Reports To: Global Commodity Manager

Salary / Bonus: \$75K to \$90K Area (DOE) + 10% Bonus Potential

Benefits: Excellent, including Christmas/New Year shutdown, pension and 401K matching .70/dollar to 10%

Relocation: Approved, outstanding package available, if applicable

Open due to expansion / IMMEDIATE NEED!

Seeking candidates who are currently employed or very recently unemployed

Purchases complex valve components and requires a moderate to long lead-time. Implements complex strategies, systems, and policies and procedures which lead to improving quality, decreasing costs, improving technology and timely delivery performance. Forecasts/reports economic savings performance and evaluates supplier price increase requests. Investigates, analyzes and provides negotiation support. Analyze purchased part prices to determine cost parameters.

**RESPONSIBILITIES**

Sources and negotiates pricing for sophisticated valve components used in company products / vehicles; approximately \$70M annual spend of valves in NA.

For assigned commodities, implements supply base management strategies that lead to lowest total cost in terms of quality, lead-time, delivery, service and unit cost. Supports the selection of suppliers, negotiates and maintains performance to expectations plus drives supplier continuous improvement.

Develops and implements global supplier strategies that will drive commodity improvements and quality cost and delivery.

Negotiates and implements cost savings to meet or exceed material cost and total cost reduction objectives.

Forecasts/reports monthly performance of material economics/cost saving objectives; advises management of risks/opportunities.

Negotiates price and terms to achieve best overall purchase decision.

Meet or exceed material cost objectives.

Coordinates the appropriate supplier involvement between product engineering, Manufacturing and production purchasing to facilitate up-front simultaneous engineering efforts.

Communicates internally with buyers, suppliers, as well as global interaction among Corporate Purchasing Group.

Communicates with cross-functional teams, i.e., Product Engineering, Finance, Quality, Plant Quality, and Supply Chain Logistics.

**REQUIREMENTS**

Bachelor's Degree in Engineering, Business, Supply Chain, or related area required.

A minimum of 10 years of related work experience, or a related Master's Degree and minimum of 5 years experience.

Seeking candidates who possess long term growth potential.

Must be able to perform complex negotiations with suppliers and have a fully developed understanding of purchasing strategies/practices, manufacturing processes used to produce tooling and parts, and industry standards.

Valves experience, off-highway experience, or automotive experience is a major plus.

Previous experience in purchasing, product development, supply chain management, or engineering for a manufacturing company is a requirement.

Excellent ability to work as a team within purchasing, other functions, and with locations worldwide is required.

**For careful, confidential consideration please respond immediately to:**

**Contact:**

**Materials/Purchasing Consultant  
MARBL Management Consultants**

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