

Client

Our client is a \$1 Billion, well-known, consumer products manufacturer. The client values hard-working, family-oriented, career-minded individuals.

Position Responsibilities

The **Global Commodity Manager** is responsible for the management of all activities associated with the assigned global suppliers, commodities and/or services. This position will provide full responsibility and leadership for assigned spend categories, working closely with multiple business units, developing strategies and coordinating on a global basis all related supply chain activities to assure that cost and value-added requirements are met. In addition, the **Global Commodity Manager** will:

- Establish procurement strategies for assigned spend
- Champion of the strategic sourcing processes; ensure consistent application of processes, drives strategic thinking within the supply chain organization
- Oversee all activities related to the management of assigned spend, from intent to purchase through delivery of commodity/service
- Recruit, maintain and manage world-class suppliers with focus on total systems cost improvements while maintaining the highest code of ethics and conduct
- Plan, organize, direct, control and communicate all strategic sourcing activities related to assigned spend
- Proactively and routinely drive spend analysis activities identifying strategic sourcing opportunities within assigned commodities and throughout the supply chain environment where applicable
- Prepare and review contracts, bids, proposals, and vendor agreements for legal correctness, terms/ conditions, and acceptability of items to specifications
- Analyze market and delivery conditions to determine present and future (industry trends in pricing and availability that will impact the business) material availability, and prepare market analysis reports
- Proactively establish and implement countermeasures to negative market trends and missed objective performance
- Provide timely reporting to agreed upon key performance indicators and presenting strategic sourcing plans, activities and countermeasures

Personal Characteristics

The **Global Commodity Manager** will:

- Be strategic in thought and behavior, anticipating obstacles and opportunities while maintaining a long-term, big picture view
- Possess superior intellectual agility, dealing comfortably and quickly with complex business issues
- Know the corporate and global business environments; understand the global content of each decision and be able to maximize global opportunities
- Possess excellent people and supplier relations skills

- Be focused on results with a high sense of urgency, discipline and integrity
- Be a leader and team player
- Have a “can do” attitude and be energized by the challenges of business and collaborative leadership
- Possess creativity and a sense of humor
- Be a superior listener and communicator
- Highly promotable, preferably within one to two years

The Professional Qualifications

Candidates for the ***Global Commodity Manager*** will:

- Have provided strategic leadership as a procurement leader for a complex global manufacturing company.
- Possess superior procurement acumen with a business or equivalent undergraduate degree and, preferably, an MBA. Must have an undergraduate degree from an accredited university.
- Demonstrated understanding of lean principles and demand flow techniques
- Analytical- Ability to analyze strategic options and their direct potential and indirect impact on the organization
- Commodity (motors preferably) and market expert, high level of technical competency
- Project management & problem solving skills
- Be proficient in the use of technology and automation to achieve the savings and overall business goals.
- Demonstrated supplier management skills
- Leads and effectively manages cross functional teams
- Drives for continuous improvement

**For consideration, please respond in confidence to
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