

e-BUYLINES



Buy-Monthly Newsletter for ISM-Milwaukee Members

November 2008, Vol. 1, No. 3

Mission Statement: The Institute for Supply Management- Milwaukee is dedicated to the professional development, education and certification of our membership, and the advancement of our profession.

November Dinner Meeting: Tuesday, November 11, 2008 @ Brookfield-Sheraton

5:30PM - Registration
5:45PM - Pre-Dinner Meetings
6:30PM - Dinner and Speaker

REMINDER:

Bring jars of peanut butter and jelly to be donated to the Second Harvest Food Drive!

Second Harvest
Presenter: Lamar Cosby

Second Harvest is a food bank providing food to more than 1,000 feeding programs in Eastern Wisconsin. Each year they distribute between 11 and 12 million pounds of food. Their mission, plain and simple, is to feed hungry people in our part of Wisconsin. Each year food distributed by Second Harvest impacts the lives of 250,000 people, 40% of whom are children. As might be expected in times of economic stress, they are seeing more and more elderly people who need assistance in making ends meet.

KEYNOTE SPEAKER - Lamar Cosby of Second Harvest

Mr. Cosby is a native of West Virginia, and has a Masters Degree in Social Work from the University of Chicago. He has almost 35 years of experience as a CEO of not for profit child welfare organizations, including 23 years as Executive Director of Children's Service Society of Wisconsin. Since retiring as Executive of that outstanding organization 9 years ago Mr. Cosby has worked part to full time in the area of fund raising. For the past 4.5 years he has been on the staff of Second Harvest with responsibility for raising funds and seeking food.

Menu: Soup Du Jour, Chicken Carbonara (Grilled Boneless Chicken Breast with Penne Pasta tossed in our Own Garlic Cream Sauce with Smoked Bacon and Prosciutto Ham), White Chocolate Mousse Torte

Register by e-mail to the ISM-M offices, ahodorski@wamilc.net.

Please include your name, company and phone number.

Pre-Dinner Meetings:

1: Update on the Industrial Towel and Uniform Industry - Find out what is new in the laundry industry to reduce water, energy and material consumption by using newer, more efficient technologies. We will also discuss the latest trends in uniform and facility services, as well as first aid and oil absorbent products.
Speaker: Mark Bell, Industrial Towel and Uniform Presented by MRO Committee

2: TBA -



Upcoming Event –
PB & J Food Drive

This Month's ISM Web Event:
Spend Analysis Best Practices

Donations of Peanut Butter and Jelly will be accepted at the November Dinner Meeting. All jars of PB&J will be donated to Second Harvest of Wisconsin.

The Rotary Club of Milwaukee founded Second Harvest Food Bank in 1982. Starting with their first donation of a bushel of apples, Second Harvest has distributed more than 220 million pounds of food to the hungry in our state!

Through their Milwaukee distribution center, Second Harvest has provided more than 11 million pounds of food to nearly 800 nonprofit programs in nine counties. More than 172,000 people depend on food supplied by Second Harvest's Milwaukee warehouse.

Please, do not forget your donation of PB&J on Tuesday, November 11, 2008.



**Vendors Wanted for
Supplier Showcase**

Spend Analysis Best Practices – Winning Strategies in Turbulent Times

Date: November 18, 2008

Time: 2 p.m. EST / 11 a.m. PST

Speaker: Andrew Bartolini, VP-Global Supply Management Research at Aberdeen Group

Sponsor: Zycus

Note: This free, streaming-only Web seminar is 60 minutes long.

Globalization and economic instability are forcing procurement professionals to look internally to identify opportunities for driving savings and increasing contract compliance. To generate clearer spend visibility and efficiently identify opportunities for savings on enterprise-wide spend, enterprises need to leverage automated spend analysis tools to kick-start more proficient data analysis, classification and extraction.

Andrew Bartolini, vice president of global supply management research at Aberdeen Group, will present findings from the organization's *2008 Spend Analysis Benchmark* report, which details the main pressures felt by enterprises today, plus the actions, capabilities and enablers they can leverage to alleviate these pressures.

In this informative Webinar, attendees will gain best practices and insight into industry benchmarks on how to:

- Conduct more frequent analysis of corporate spend to identify opportunities of savings
- Ensure accurate, timely classification of spend information
- Design more strategic methods for sourcing through enhanced visibility
- Develop critical spend reporting capabilities and processes.

Register online at: [click here](#).

**MTV 10/36 Phone Bank
Volunteers Needed**



Tables are now available for suppliers to show their wares at the Annual Supplier Showcase to be held in conjunction with our joint dinner meeting with ASQ on December 9, 2008 at the Brookfield -Sheraton. Register now before all available space is sold out. Contact the ISM-M offices at 414-462-8645 for more information.

Once again ISM-Milwaukee will help Milwaukee Public Television Channels 10 and 36 take phone donations. We need your help on Tuesday, December 2, 2008 to help answer the phones, on air, for MPTV. Past volunteers have found this to be a very fun activity and a great way to give back to our community during this holiday season. For more information, contact Dick Wood by e-mail at wooddick@aol.com.



To view the October Business Survey Report, click [here](#).

UPCOMING SEMINARS

Purchasing Essentials: A Spectrum of Topics Phase I

October 15, 22, 29, 2008

November 5, 12, 19, 2008

Wednesday Evenings from 6:00 - 9:00 p.m.

ISM-Milwaukee Office, 11801 W. Silver Spring Dr., Ste 200, Milwaukee, WI 53225

[Click here for more information and to register](#)

CPSM Bridge Review Series

Session 1 Tuesday 11/11 from 2:30 PM to 6:30 PM at Brookfield Sheraton, (ISM-M monthly dinner meeting follows at 7 PM), Trainer: Glen Keddie

Session 2 Tuesday 11/18 from 3PM to 7PM at ISM Headquarters 11801 W. Silver Spring Drive). Trainer: Eric Hucke

Session 3 Tuesday 12/2 from 3PM to 7PM at ISM Headquarters, Trainer: Mike Nelson

Session 4 Tuesday 12/9 from 2:30 PM to 6:30 PM at Brookfield Sheraton, (ISM-M Monthly dinner meeting follows at 7PM), Trainer: Mike Grimm

Introduction to Green Supply Chains

Wednesday, December 3, 2008

Registration: 8:30 a.m. • Seminar: 9:00 a.m. - 2:00 p.m.

ISM-Milwaukee Office, 11801 W. Silver Spring Dr., Ste 200, Milwaukee, WI 53225

[Click here for more information and to register](#)

Counter Tactics Workshop

Thursday, January 8, 2009

8:00 a.m. - 12:00 p.m.

ISM-Milwaukee Office, 11801 W. Silver Spring Dr., Ste 200, Milwaukee, WI 53225

Purchasing Essentials: A Spectrum of Topics Phase II

April 15, 22, 29, 2009

May 6, 13, 20, 2009

Wednesday Evenings from 6:00 - 9:00 p.m.

ISM-Milwaukee Office, 11801 W. Silver Spring Dr., Ste 200, Milwaukee, WI 53225

[Click here for more information and to register](#)

WELCOME NEW MEMBERS

Theo Bralick

Warren P Brockman, C.P.M.,

Commercial Mgr KHS Inc

Kathleen Capp, Mgr Value

Analysis

Aurora Health Care Inc

Kristen Cebulski, Kohler

Company

Nick Gerrits

Renee Hoernke, Mgr Value

Analysis

Aurora Health Care

Mary Jessup

Wheaton Franciscan Healthcare

Leslie Miszewski

RES Manufacturing

Marina Orel

Wheaton Franciscan

Healthcare

Dennis L Pohle, C.P.M., Dir

Supply Chain Mgmt,

Velvac

Lori Saeger, Strategic Buyer

Kohler Co

Xianghui Weng

Kohler Co

Please contact the Communications Committee Chair: Robert Barwick info@ismmilwaukee.org or ISM-Milwaukee Director of Communications Heather Westgor heather@wamllc.net with questions.

WEBSITE SUBMISSION GUIDELINES & CONTACTS

Do you have something to submit for posting on the ISM-Milwaukee Website? Send to info@ismmilwaukee.org

CONTACT US:
ISM-Milwaukee

11801 W. Silver Spring Dr., Ste 200 Milwaukee, WI 53225
414-462-8645

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