

e-BUYLINES



Buy-Monthly Newsletter for ISM-Milwaukee Members

January 2009, Vol. 1, No. 5

Mission Statement: The Institute for Supply Management- Milwaukee is dedicated to the professional development, education and certification of our membership, and the advancement of our profession.

January Dinner Meeting: Tuesday, January 13, 2009 @ Brookfield-Sheraton

5:30PM - Registration
5:45PM - Pre-Dinner Meetings
6:30PM - Dinner and Speaker



Buying Well Being Speaker: Kurt Spangler, MS, LPC

We are all physical, biological beings, and we are having a hard time keeping up with our increasing technological world. Personal contacts are becoming less frequent. We communicate more by email and phone than in person, even with our coworkers that are steps away from us. Because we are social beings, we need to realize that personal contacts are not only necessary, but also good for us and good for business.

KEYNOTE SPEAKER – Kurt Spangler, MS, LPC

Mr. Spangler is currently practicing Psychotherapy at Stress Management & Mental Health Clinics in Glendale WI. He has worked w/ Milwaukee Wellness Clinics and Milwaukee Gestalt Associates. Directed the Outpatient Family Program at Milwaukee Psychiatric Hospital and has developed and directed Quantum Spirit International, a program that incorporates sciences with eastern thought.

Menu: A TASTE OF ITALY BUFFET

Antipasto Tray
Tossed Caesar Salad with Croutons
Pasta Salad with Fresh Vegetables
Tossed in a Red Wine Vinaigrette
Chicken Parmigiana
Penne Pasta with Marinara Sauce & Italian Sausage
Warm Garlic Breadsticks
Cookies and Brownies

Register by e-mail to the ISM-M offices,
ahodorski@wamllc.net.

Please include your name, company and phone number.

Pre-Dinner Meetings:

1: CPSM Certification Process – Is your New Years resolution to become CPSM certified? Then stop in to this pre-dinner meeting to help you get started in becoming a world-class supply management professional. Presented by Dave Chojnacki, C.P.M.

2: Current Market Conditions in the Steel Industries – Sonya Malvick, President of AWMI, and Dan Smead, VP of ISM will present an open forum on current steel market conditions from both the supplier and buyer point

ISM-Milwaukee Volunteer Opportunities

Join a Committee! There is no better opportunity for career and leadership growth, or the opportunity to gain more than you give than by joining or leading an ISM-Milwaukee committee. Committee involvement is tailored to work around your full-time job. There are current openings on committees that require just a few hours per year if you'd like to get your feet wet and get an idea of what it's all about!

- **Communications Committee:**

Several members are needed to help publish the ISM-Milwaukee website, e-mails, and newsletters. I can help you find a position that will match your interests, skills and schedule. We need your energy and ideas to help promote the programs of ISM-Milwaukee. To be a part of this exciting committee, please contact Robert Barwick at rbarwick@ci.west-allis.wi.us.

The CPSM Bridge Exam

UW-Milwaukee Survey Requests Your Input

STUDY OF ELECTRONIC PROCUREMENT SYSTEMS USE AND PERFORMANCE



As you must be aware a number of consultant and practitioner reports as well as scholarly research increasingly indicate the growing importance of efficient and effective supply chain management. **A key component to support a successful SCM endeavor is procurement.** Ever since the proliferation of the Internet/Web starting in the mid part of the 1990s and the open systems standards that underlie the Internet/Web vis-à-vis the proprietary technologies of electronic data interchange (EDI) there has been considerable interest in digitizing the entire value chain. Recent reports indicate that despite such interest and enthusiasm the ground realities are that the penetration and integration of digitization of even the supply chain have not been adequately realized.

As a token of our appreciation for companies that participate in this study we will provide them with an Executive Summary Report that will outline the aggregate findings of our study. We anticipate that our study findings would enable these firms to benchmark themselves against their peers as well as provide them an insight into the various benefits of/barriers to successful implementation of EPS and the key factors that need to be well understood to effectively implement these systems.

ISM-Milwaukee asks for your help by participating in this survey. To enter the survey, please go to <http://student.iseg.utl.pt/eps-research-survey> or you can find a link at ISM-Milwaukee's website, www.ismmilwaukee.org.

More News . . .

Are you a C.P.M. who has a bachelor's degree from an accredited university and five years or more of professional supply management experience? You can fast track your career by taking the new Certified Professional in Supply Management (CPSM) Bridge Exam and apply for the CPSM qualification.

What is the CPSM Bridge Exam?

The Bridge is a single exam for C.P.M.s in good standing that wish to earn the CPSM designation. The Bridge Exam covers contemporary content and material not covered in the current C.P.M. Exam. It is comprised of 180 questions (all scored) and candidates will be allowed three (3) hours to test.

The CPSM qualification is the top professional designation within the profession. It recognizes the expanded education, skills and experience required to be successful as a supply manager. The Bridge Exam streamlines the new credentialing process, positioning C.P.M.s on the fast track toward achieving their career goals.

Nomination Committee Needs Nominations

If you are interested in serving on this year's Nominating Committee or would like to nominate someone to serve on the committee please forward the name(s) to Chris Ruditys at ruditycs@wamllc.net. The first ten names sent to us will be the names that the membership will vote for. The vote will take place at the January 13, 2009 Dinner Meeting. (Disclaimer: Please note that you can't run for the Board if you serve on the Nominating Committee)

The Nomination Committee will submit recommendations to the membership as to who they believe will make great ISM-MKE Board of Directors for the upcoming season. A membership vote for the members of the Board of Directors will take place at the March dinner meeting.

Do You Want to be a Star?

ISM-Milwaukee will once again help answer the phones during the MPTV 10/36 Pledge Drive on Tuesday, March 3rd, 2009. If you would like to help out on this fun event, please contact ISM member Dick Wood at wooddick@aol.com or by phone at 262-377-8665 for more information.

2009 Awards Program

You are invited to participate in the Awards Program by recommending candidates for each award. Your participation will be a valuable contribution to the Committee in its evaluation of candidates to be recommended to the Board of Directors. A form for making your recommendations to the Awards Committee can be obtained by "Clicking Here". This Program was implemented as a means of recognizing outstanding members of our Association. Its objective is to publicly recognize members who contribute much effort and dedicated service to ISM-Milwaukee. Awards include: Professional of the Year, Distinguished Service Award, Advancement of the Profession Award, Meritorious Service Award, and the New Member Award.

To view the December Business Survey Report, [click here](#).

UPCOMING EVENTS AT ISM-MILWAUKEE

Below are links on upcoming Pro-D activities for 2009.

CPSM Bridge Review Series – January 13, 15, 20, 22, 2009

http://www.ismmilwaukee.org/documents/ISM-Milw%20CPSM%20Review%20Series_08.pdf

Breakfast Seminars January 21, 2009 & February 18, 2009

<http://www.ismmilwaukee.org/documents/ISM-Milw%20Breakfast%20Seminars09.pdf>

Counter Tactics Seminar – March 19, 2009

<http://ismmilwaukee.org/documents/ISM-Milw%20Counter%20Tactics09.pdf>

Purchasing Essentials: A Spectrum of Topics Phase II – April 15, 22, 29, May 6, 13, 20, 2009

http://www.ismmilwaukee.org/documents/ISM-Milw%20Purchasing%20Essentials_Phase%20II.pdf

WELCOME NEW MEMBERS

Gregory Anderson

Senior Manager

Rafael T Fernandes

Student

Blake Hutchison

Arandell Corp

Jeff Karch

Purchasing Manager

Chad J Mark

Brady Corporation

Director of Purchasing

Please contact the Communications Committee Chair: Robert Barwick info@ismmilwaukee.org or ISM-Milwaukee Director of Communications Heather Westgor heather@wamlc.net with questions.

WEBSITE SUBMISSION GUIDELINES & CONTACTS

Do you have something to submit for posting on the ISM-Milwaukee Website? Send to info@ismmilwaukee.org

CONTACT US:
ISM-Milwaukee

11801 W. Silver Spring Dr., Ste 200 Milwaukee, WI 53225
414-462-8645

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